



Sweden
Sverige

**INCLUSIVE MARKETS FOR ENERGY
EFFICIENCY IN UGANDA**

**PARTNER
PROFILES
2024**



The Inclusive Markets for Energy Efficiency in Uganda (IMEU) is a four-year project funded by the Embassy of Sweden. The project is implemented by a consortium led by SNV, an international development organisation, with support from Makerere University College of Engineering, Design, Art and Technology (CEDAT) and Private Sector Foundation Uganda (PSFU) as implementing partners.

IMEU's overall objective is to develop sustainable, inclusive markets for appropriate energy efficient (EE) products and services for households, businesses, and institutions in agriculture and the built environment to enhance livelihoods and increase the resilience and competitiveness of businesses in Uganda.

In 2022, IMEU launched a Market Development Fund to build a sustainable energy efficiency market, enabling business growth and continuing to attract private capital for sustained programme impact. The Fund is administered through catalytic grants, results-based financing and technical assistance. In this booklet, we share the profiles of these partners.

www.imeu.ug

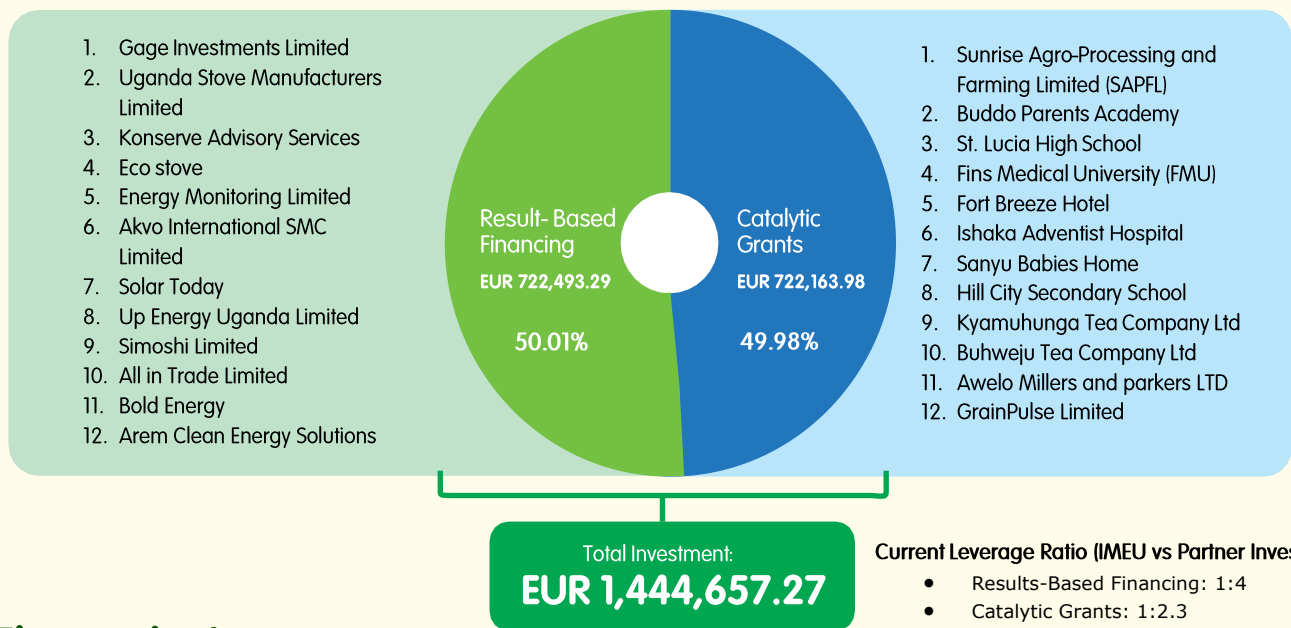
Funded By:



Implemented By:



IMEU Results-Based Financing and Catalytic Grants Funding Portfolio



Thematic Areas

Clean cooking

7 Partners

Solar cooling systems

1 Partner

Solar water pumping system

1 Partner

Solar PV heating system

4 Partners

Energy efficiency measurement

1 Partner

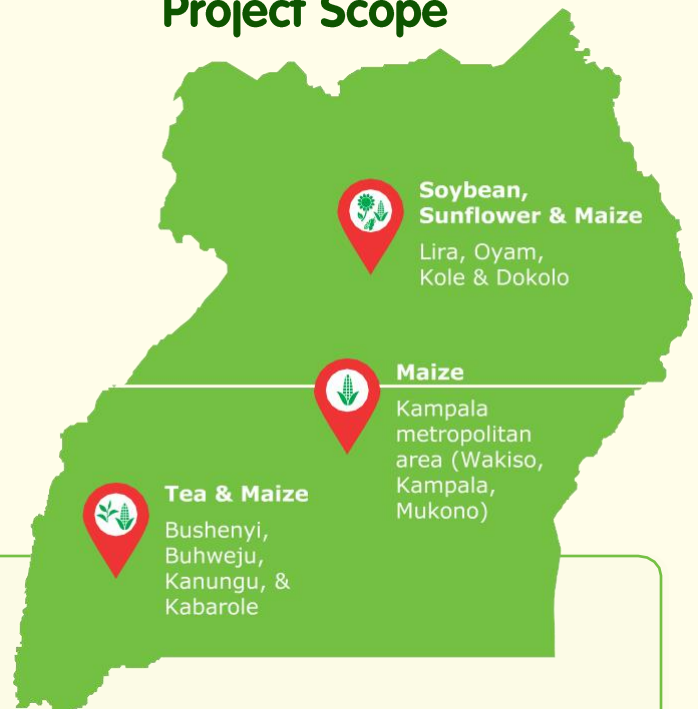
Sustainable heating systems

1 Partner

Cross cutting

9 Partners

Project Scope



Key IMEU Approaches

- » Behavioural change communication for increased awareness and mindset change.
- » Capacity strengthening of energy service companies and businesses.
- » Applied research and knowledge management.
- » Policy advocacy and institutional coordination through multi-stakeholder partnerships.
- » Energy efficiency market development financing.



Gage Investments

Plot 902 Kabakanjagala road, Mengo, Kampala
Email: gageinvestmentsug@gmail.com | Tel: +256 392 965 958

Gage Investments Limited is a renewable energy solution and service provider on a mission to transform the renewable energy sector using innovation and expertise. Established in 2012, Gage Investments offers solar-powered, energy-efficient (EE) solutions for urban and peri-urban industries, farmers, homes, hotels, and hospitals.

Products/Services:

- A Gsol solar (solar-powered micro-mill).
- Solar hybrid inverter.
- ATLANTS solar water pumping systems.
- NewSky solar street/factory/compound light systems.
- Solar PV heating systems.
- Portable solar module (5 lights, phone charging).



Type of investment:

Results-Based Financing (RBF).



Solution

Under the IMEU project, Gage Investments aims to:

- Reach **115 households** with (EE solar lights)
- Reach **53 Social Institutions** with solar solutions.
- Create **eight full-time jobs and five part-time jobs**.
- Create Agency opportunities for **100 women and youth**.



Uganda Stove Manufacturers

Plot 574, Kayemba Road, Kibuye 1, Kampala Uganda.
Email: rahazze@gmail.com | Tel: +256 702 674 267

Uganda Stove Manufacturers Limited was founded in 2007 on a pilot programme conducted by the Urban Community Development Association of Uganda. Uganda Stove Manufacturers aims to improve the socio-economic condition of impoverished urban populations by engaging them in sustainable, innovative, environmentally friendly economic activities.

Products/Services:

- Portable charcoal stoves.
- Portable rocket wood stoves.
- Social institutional stoves.



Type of investment:

Results-Based Financing (RBF).



Solution

Under the IMEU project, Uganda Stove Manufacturers Limited aims to:

- Reach **12,612 households**.
- Reach **86 social institutions** with solar solutions.
- Create **10 full-time jobs**.

Konserve Advisory Services Ltd

233 Tufnell Drive, Kampala, Uganda.
Tel: +256 393 285 909



Konserve Advisory Services was founded 2002 as a consulting and renewable energy company. Since its inception, Konserve has provided reliable options for improved access to modern energy to complement the supply in East Africa.

Products/Services:

- Phocos inverter.
- SMA solar inverters.
- Jinko solar.
- Victron battery.
- Growatt battery.
- Megasun solar water heater.



Type of investment:

Results-Based Financing (RBF).



Solution

Under the IMEU project, Konserve Advisory Services aims to:

- Reach **1,044 households**.
- Reach **13 Solar Institutions** with solar solutions.

Eco Stove

9 Miles Mityana Road, Bulaga Trading Centre, Kampala, Uganda.
Email: rozkags@gmail.com | Tel: +256 776 920 729



Eco Stoves are energy-efficient stoves manufactured and distributed by local supplier Eco-Group Limited in partnership with Destiny Microfinance Limited. Eco Group is the parent company that offers unique cooking solutions for urban and peri-urban households, social institutions, and commercial establishments in the Northern and Western Regions of Uganda.

Products/Services:

- Portable charcoal stoves.
- Portable rocket wood stoves.
- Social institutional stoves.



Type of investment:

Results-Based Financing (RBF).



Solution

Under the IMEU project, Eco Stoves aims to:

- Reach **1,526 households**.
- Reach **23 social institutions**.
- Create income-generating opportunities for **30 agencies, impacting women and youth**.



Energy Monitoring Ltd

Ntinda Road, Kampala, Uganda.
Email: info@eml.co.ug | Tel: +256 392000064

Energy Monitoring Limited is an industrial and energy service company that provides industrial tools, energy, and digital solutions. Founded in 2012, Energy Monitoring offers unique energy monitoring, measurement, and storage products, addressing a gap in the market and supporting energy-efficient practices for smaller businesses.

Products/Services:

- Fluke energy test and measurement equipment.
- MPP solar hybrid inverters.
- Greenie Polska LED lights.
- El measure PVT energy metering system.
- EL control energy power correction systems.
- Watford control instruments AC voltage stabilisers, power conditioners, and power factor equipment.



Type of investment:

Results-Based Financing (RBF).



Solution

Under the IMEU project, Energy Monitoring Limited aims to:

- Reach **354 households**
- Reach **40 Social Institutions** and **businesses**.
- Create **13 new job opportunities**, **impacting women and youth** in the community.



Akvo International SMC Ltd

Plot 960, Mutungo-Kireka Rd, Kampala, Uganda.
Email: info@akvointernational.com | Tel: +256 393 243 402

Akvo International SMC Limited is a water and energy solutions company based in Uganda, Kenya, and South Sudan. Founded in 2014, Akvo offers solar-powered solutions to rural and peri-urban businesses, homes, institutions, and industries.

Products/Services:

- Solar water pumps.
- Solar irrigation systems.
- Solar lighting systems.



Type of investment:

Results-Based Financing (RBF).



Solution

Under the IMEU project, AKVO International SMC aims to:

- Reach **132 households**.
- Reach **171 Social Institutions** with solar solutions.
- Create **10 full-time jobs**.



Arem Clean Energy Solutions Ltd

Plot 14, Insurance House Kampala Road, Kampala, Uganda
Email: arnold.basiime@gmail.com | Tel: +256 392000064

Arem Clean Energy Solutions Limited is an energy-efficient cookstove distributor providing high-quality, clean cooking solutions to impoverished households in Uganda. Established in 2017, Arem Clean Energy offers SAFI bio-ethanol clean energy stoves directly to households.

Products/Services:

- Bioethanol stoves MPP solar hybrid inverters.



Type of investment:

Results-Based Financing (RBF).



Solution:

Under the IMEU project, Arem Clean Energy Solutions Uganda Ltd aims to:

- Reach **2,500 households**.
- Reduce approximately **1,250 tonnes of CO2eq** in carbon emissions.
- Create **70 full-time jobs**.



Solar Today Uganda Ltd

Bishopwills Street, Mbarara, Uganda.
Email: solartoday.energysolutions@gmail.com | Tel: +256485-660423

Solar Today Uganda Limited is a private solar company that provides 12 months of solar credit to Ugandan rural households. Established in 2010, Solar Today aims to improve rural access to renewable energy sources through affordable credit schemes.

Products/Services:

- Institutional solar systems.
- Solar water heating systems.
- Power backup systems.



Type of investment:

Results-Based Financing (RBF).



Solution

Under the IMEU project, Solar Today Uganda Ltd. aims to:

- Reach **23 households**.
- Reach **55 Social Institutions**.
- Reduce approximately **19.9 tonnes of CO2eq** in carbon emissions.
- Create **50 full-time jobs**, focusing on providing **20 opportunities for women and youth**.



Up Energy Uganda Ltd

Plot 3848 Rwakiseta Road, Muyenga, Kampala, Uganda.
Email: partnerships@upenergygroup.com | Tel: +256 393-516-685

Up Energy Uganda Limited is a social enterprise founded in 2011 dedicated to enhancing energy access in low-income households across Uganda. Specialising in delivering energy-efficient products, Up Energy strives to address the energy challenges marginalised communities face in Uganda.

Products/Services:

- Smart electric pressure cookers.



Type of investment:

Results-Based Financing (RBF).



Solution

Under the IMEU project, Up Energy Uganda Ltd aims to:

- Reach **2,060 households**.
- Reduce approximately **24,720 tonnes of CO₂eq** in carbon emissions.
- Create **20 full-time jobs**.



Simoshi Limited

Plot 2652, Block 111 Birongo Road, Mutungo, Uganda.
Email: info@simoshi.org | Tel: +256759 916 225

Simoshi Limited is a social enterprise established in April 2015 to improve the livelihoods of children and their families in Uganda. Committed to sustainability and scalable growth through With carbon credit financing, Simoshi aims to change the traditional cooking habits used in schools by providing cleaner and more efficient cooking stoves.

Products/Services:

- Institutional cook stoves.



Type of investment:

Results-Based Financing (RBF).



Solution

Under the IMEU project, Simoshi aims to:

- Reach **219 schools**.
- Reduce approximately **21,900 tonnes of CO₂eq** in carbon emissions.
- Create **20 full-time jobs**.

All In Trade Limited Ltd

Dewinton Rise, Kampala, Uganda

Email: info@allintradelimited.com | Phone number: +256 312 106 599



All in Trade Limited is a private company founded in November 2008 that specialises in supplying, installing, and maintaining high-quality solar energy systems in urban areas for domestic and commercial purposes.

Products/Services:

- Solar water heating systems.
- Power backup systems.
- Electrical services.



Type of investment:

Results-Based Financing (RBF).



Solution

Under the IMEU project, All in Trade Ltd aims to:

- Reach **161 households**.
- Reach **7 Social Institutions**.
- Reduce approximately **220.1 tonnes of CO2eq** in carbon emissions.
- Create **22 full-time jobs** with a strong commitment to inclusivity **for women and youth**.

Bold Energy Limited

Ntinda Block 216, Kampala, Uganda

Email: admin@boldenergy.co.ug | Tel: +256772302979



Bold Energy Limited (BEL) is an energy-focused manufacturing, trading and consultancy company registered in Uganda. Founded in 2017, Bold Energy aims to promote access to clean energy and increase the conversion rate of renewable energy sources in Uganda.

Products/Services:

- Improved cookstoves for households.
- Improved cookstoves for social institutions.



Type of investment:

Results-Based Financing (RBF).



Solution

Under the IMEU project, Bold Energy Limited aims to:

- Reach **18,200 households**.
- Reach **10 Social Institutions**.
- Reduce approximately **54,630 tonnes of CO2** equivalent in carbon emissions
- Create **49 full-time jobs** with a strong commitment to inclusivity **for women and youth**.

Sunrise Agro-Processing and Farmers Ltd

P.O. Box 435, Lira, Uganda
Email: ebongp@gmail.com | Phone number: +256772 593 953



Sunrise Agro Processing and Farming Limited (SAPFL) is an agri-business established in July 2010 to increase sunflower production, develop the value chain, and generate income while improving farmers' livelihoods, food security, and nutrition.

Products/Services:

- LiteFry edible virgin sunflower oil.
- Oil cake for animal feed.



Type of investment:

Catalytic Grant.



Solution

Under the IMEU project, Sunrise Agro Processing and Farmers Ltd aims to:

- Reach **4,600 smallholder farmers** as suppliers of grains.
- Secure annual **energy cost savings of up to UGX 10 million.**
- Reduce approximately **7.184 tonnes of CO2** equivalent in carbon emissions.
- Create **six full-time jobs.**

Grainpulse Limited

Plot 6/8 Nyondo Close, Bugolobi, Kampala, Uganda.
Email: atheron@grainpulse.co.ug | Tel: +256 789 316 554



Grainpulse Limited is an integrated agribusiness company producing maize, coffee, and fertiliser. Grainpulse aims to formalise and commercialise sustainable local agriculture by providing superior agronomic solutions and value chain expansion.

Products/Services:

- Purchase of raw materials.
- Milling and fortification.
- Trade and export of soft commodities.



Type of investment:

Catalytic Grant.



Solution

Under the IMEU project, Grainpulse Limited aims to:

- Reach **20,000 smallholder farmers** as suppliers of grains.
- Secure annual **energy cost savings of up to UGX 517 million.**
- Reduce approximately **367.4 tonnes of CO2** equivalent in carbon emissions.
- Create **50 income-generating opportunities.**

Buddo Parents' Academy Ltd

Wakiso, Uganda.

Email: md.cbsfm@gmail.com | Phone number: +256 708 730 760



Buddo Parent's Academy is an educational institution offering quality primary education to students in the Wakiso district of Uganda. Buddo aims to adopt solar-powered induction stoves to reduce their dependence on firewood and charcoal, addressing health and environmental challenges associated with traditional cooking methods.

Products/Services:

- Kindergarten education.
- Primary education.
- Secondary education.



Type of investment:

Catalytic Grant.



Solution

Under the IMEU project, Buddo Parent's Academy Ltd aims to:

- Reach **496 students**.
- Secure **energy cost savings of up to UGX 21 million annually**.
- Reduce approximately **190 tonnes of CO2** equivalent in carbon emissions.
- Create **four full-time jobs**.

St. Lucia High School

Kijura Road, Kabarole, Uganda

Email: alindaluciat@gmail.com | Tel: +256 784663773



St. Lucia High School offers quality primary education to students in the Kabarole district, Uganda. Teaming up with IMEU, St. Lucia High School aims to reduce energy operation costs by implementing social institutional cookstoves using volcanic rocks and a solar water pumping system.

Products/Services:

- Secondary education.



Type of investment:

Catalytic Grant.



Solution

Under the IMEU project, St. Lucia High School aims to:

- Reach **265 students**.
- Secure annual **energy cost savings of up to UGX 3 million**.
- Reduce approximately **17.311 tonnes of CO2** equivalent in carbon emissions.
- Create **three full-time jobs**.

Fins Medical University (FMU)



P.O. Box 909 Fort Portal, Uganda.
Email: vkalenzi@gmail.com | Tel: +256774255202

Fins Medical University (FMU) is a private research university in Fort Portal, Uganda. Founded in 2010, FMU aims to sustainably provide quality education to medical students. In partnership with IMEU, FMU will invest in a solar water heater solar and LED security lights to reduce operational costs resulting from high energy expenditure.

Products/Services:

- Higher education.
- Medical services.



Type of investment:

Catalytic Grant.



Solution

Under the IMEU project, Fins Medical University (FMU) aims to:

- Reach **1,360 students and community members.**
- Secure annual **energy cost savings of up to UGX 15 million.**
- Reduce approximately **16.39 tonnes of CO2** equivalent in carbon emissions.
- Create **three full-time jobs.**

Fort Breeze Hotel



796, Fort Portal, Uganda.
Email: sales@fortbreezehotel.com | Tel: +256772614705

Fort Breeze Hotel is a bed and breakfast hotel in Fort Portal town. The hotel was established in 2016 to offer ambient and convenient hospitality services in Uganda. Fort Breeze aims to reduce energy costs by installing an energy-efficient cookstove using volcanic rocks and a solar heating system.

Products/Services:

- Accommodation.
- Restaurant services.
- Conference and meeting facilities.



Type of investment:

Catalytic Grant.



Solution

Under the IMEU project, Fort Breeze Hotel aims to:

- Secure annual **energy cost savings of up to UGX 14 million.**
- Reduce approximately **17.331 tonnes of CO2** equivalent in carbon emissions.
- Create **40 full-time jobs for the youth.**

Ishaka Adventist Hospital

P.O. Box 111, Ishaka-Bushenyi, Uganda
Email ishakahospital@gmail.com | Tel: +256 200-928-170



Ishaka Adventist Hospital is a Seventh-day Adventist hospital founded in 1948 and officially commissioned in 1950. Ishaka aims to reduce its energy bill by 40% and increase operational efficiencies by implementing targeted energy-efficient technologies.

Products/Services:

- Health services.
- Outpatient department (OPD) services.
- Inpatient department (IPD) services.



Type of investment:

Catalytic Grant.



Solution

Under the IMEU project, Ishaka Adventist Hospital aims to:

- Reach **15,000 people**.
- Secure annual **energy cost savings of up to UGX 16 million**.
- Reduce approximately **159 tonnes of CO2** equivalent in carbon emissions.
- Create **seven full-time jobs**.

Sanyu Babies' Home

Albert Cook Road, Rubaga, Kampala, Uganda.
Email: sanyubabhome1@gmail.com | Tel: +256 414 274032



Sanyu Babies' Home is a not-for-profit children's home care service provider that aims to reintegrate babies and children deprived of parental love into the community by reuniting them with their families and fostering or adopting them.

Products/Services:

- Children's home care services.



Type of investment:

Catalytic Grant.



Solution

Under the IMEU project, Sanyu Babies' Home aims to:

- Support **50 children**.
- Secure annual **energy cost savings of up to UGX 30 million**.
- Reduce approximately **230 tonnes of CO2** equivalent in carbon emissions.
- Create **40 full-time jobs**.

Kyamuhunga Tea Company

Ishaka Fort Portal Road, Plot 2 Bushenyi, Uganda.
Email: info@kyamuhungatea.co.ug | Tel: +256 200 900733



Kyamuhunga Tea Company Limited (KTC) is a tea processing company located in the lush, evergreen hills of greater Bushenyi in Southwestern Uganda. Established in 2011, KTC aims to be a farmer-focused organisation that supports farmers to produce high-quality green leaf tea while enhancing their living standards.

Products/Services:

- Black Crush.
- Tear and Curl (CTC) tea is sold in 5 grades.



Type of investment:

Catalytic Grant.



Solution

Under the IMEU project, Kyamuhunga Tea Company aims to:

- Reach **974 farmers**.
- Secure annual **energy cost savings of up to UGX 300 million**.
- Reduce approximately **199.2 tonnes of CO2** equivalent in carbon emissions.
- Create **150 full-time jobs**.

Hill City Secondary School

Albert Cook Road, Rubaga, Kampala, Uganda.
Email: hillcityss.lira@gmail.com | Tel: +256 782 371996



Hill City Secondary School is an educational institution established in 2014 to provide accessible and high-quality education to students within the Lira district, Uganda. Committed to fostering a conducive learning environment, Hill City is at the forefront of reducing carbon emissions by adopting energy-efficient cook stoves.

Products/Services:

- Secondary education



Type of investment:

Catalytic Grant.



Solution

Under the IMEU project, Hill City Secondary School aims to:

- Secure annual **energy cost savings of up to UGX 8 million**.
- Reduce approximately **42 tonnes of CO2** equivalent in carbon emissions.
6 acres of trees planted by 2030.

Buhweju Tea Factory Limited

Kyamuhunga, Butare, Kasese Highway, Ishaka. | Tel: +256703250860
Email: rmayebare.buhweju@igaragrowersteafactoryltd.co.ug

Buhweju Tea Factory Limited is a tea-processing factory located in Buhweju district in Southwestern Uganda. Established in 2006, Buhweju is comprised of small-scale tea farmers processing over 17 million kilograms of green leaf per year.

Products/Services:

- C.T.C (Cut, Tear and Curl) Made Tea in 9 grades.



Type of investment:

Catalytic Grant.



Solution

Under the IMEU project, Buhweju Tea Factory Limited aims to:

- Reach **4,000 farmers**.
- Secure annual **energy cost savings of approximately UGX 200 million**.
- Reduce approximately **37.2 tonnes tonnes of CO2** equivalent in carbon emissions.
- Create **209 jobs**.



Awelo Millers and Packers

Akaka Parish - Aber s/c - Oyam district, Uganda.
Email: jamesebuk2012@gmail.com | Tel: +256777718855

Awelo Millers and Packers (U) Limited is a circular value additional enterprise specialising in agro-food processing. Established in 2015, Awelo utilises high-quality machinery including oil press mills, rice hullers, and maize mills to manufacture a range of products to meet the needs of health-conscious people worldwide.

Products/Services:

- Sunflower cooking oil
- Maize flour
- Grain milling services



Type of investment:

Catalytic Grant.



Solution

Under the IMEU project, Awelo Millers and Packers aims to:

- Reach **1,200 farmers**.
- Secure annual **energy cost savings of up to UGX 14 million**.
- Reduce approximately **135 kg of CO2** equivalent in carbon emissions.
- Create **32 jobs**.





Inclusive Markets for Energy Efficiency in Uganda

SNV in Uganda Country Office
Plot 36, Luthuli Rise, Bugolobi
P.O. Box 8339, Kampala, Uganda
Tel: +256 (0) 414 563 200
+256 (0) 312 260 058
Email: imeu@snv.org
www.snvworld.org/country/uganda